



Agent Bulletin

*Allied National - The Small Group Benefit Experts
for groups of two or more*

May 2024

Self-Service Site

Agent Edge

Member Resources



What to Know This Month

1. New Individual Advantage Products From Allied National Launched!
2. It's Not Too Late... Important Information from our Spring Refresh Webinar
3. Our Elite Experience Team is Here to Help!
4. Recording of Manhattan Life Webinar Recording Now Available
5. Pivot Health Hooray Bonus
6. Holiday Hours

New Individual Advantage Products From Allied National Launched!

Allied National has created Individual Advantage - a portfolio of insured and non-insured products designed to be sold to the individual market (ages 18 to 89). It features one enrollment platform, one billing source and one 800 # for individual clients. Benefits include:

- Robust Allied Association Membership Package with enhanced benefits option
- Individual Dental with choice of three benefit schedules
- Individual Vision/Hearing with choice of two benefit schedules
- Individual Hospital Indemnity with Accident Benefit Option



These are competitive guarantee issue products with level commissions first year and renewal on the fully insured products and a PEPM fee paid on the membership

fee.

To access the insured products, individuals join the not-for-profit Allied Association, which includes a host of non-insured products that are tailored to helping members save money and make life easier. The optional enhanced membership offers even more benefits AND more compensation to the agent!

Once enrolled in the association, members have available to them fully insured products for dental, vision/hearing, and hospital indemnity with accident medical (plan availability varies by state). See each product brochure for full details.

Individual Advantage Products

Examples of target audiences are 1099/gig workers and the senior market. Selling Medicare or ACA products to individuals? Individual Advantage is an excellent way to enhance the client's benefits and increase agent compensation.

Once enrolled, all non-claim customer service, such as premium billing and agent commission, is handled by Allied National and 90 Degree Benefits.

For more information about this new offering, contact your General Agent or Allied's Sales Support at sales@alliednational.com or 888-767-7133 or **join us a special webinar for Agents** with Allied's Executive Vice President Bill Ashley at 10 a.m. (CST) Tuesday, June 18.

Agent Webinar Registration

It's Not Too Late... Important Information from our Spring Refresh Webinar

If you missed our "Spring Refresh Webinar" on what's new at Allied, catch up by listening to the recorded webinar below. This webinar is filled with great information! We covered our newest underwriting process for groups of 15+ in addition to our rich new buy-up opportunities that are available with our Minimum Essential Coverage (MEC) Plans.

For instance, starting immediately, no IHQs are required for groups of 15+ enrolled employees, as long as the required support materials are provided, and the groups are not virgin groups.

Plus, MEC now has two buy-up options — MEC Plus and MEC Advantage. These affordable plans vary from basic preventive coverage to preventive coverage with additional benefits featuring small copays.

Get more details about underwriting and MEC buy-ups by pressing the video image.



Our Elite Experience Team is Here to Help!

Allied National has a dedicated team of trained staff with years of experience to help you, and your clients answer questions about Allied's RBP Freedom Plans plans and how they work. Our team is dedicated to making sure this is as easy a transition as possible. We can help members during the introduction of the plan and while the plan is active.



Our Elite Team and members of our Freedom Plans have access to a great new tool, CompassConnect. This service is used for finding medical providers who are reference-based pricing friendly in a specific area. You can call our Elite Team at 866-332-1987 to have them look up an area to see if there are RBP providers available in that area. If there is a specific provider that is needed ask our Elite Team members to contact a provider to see if they will accept our RBP. Our team does a great job of educating providers and getting them to accept RBP patients.

For assistance or more information, you can contact your General Agent or our Elite Experience Team at 866-332-1987 or email them at elite@alliednational.com.

Recording of Manhattan Life Webinar Recording Now Available

Allied National and Pivot Health recently presented a webinar on Pivot Health's new Preferred Partners Product Portfolio – Manhattan Life Insurance Company. These products are notable for their comprehensive coverage and financial protection for policyholders.

If you would like to learn more about these fixed indemnity insurance products, click on the recording below. To get contracted with Manhattan Life, contact the Allied Sales Support at 888-767-7133 or email sales@alliednational.com for more

information.



HOORAY New Agent Bonus!

- ✓ Gap plans to help cover your clients' every day health expenses
- ✓ Critical Illness plans for an unforeseen illness
- ✓ Accident Medical Expense plans pay in the event of an accidental injury

Pivot Health and Zurich American Insurance Company have teamed up for a new agent bonus:

Pivot Health will pay \$100 for your first submitted and issued Hooray Health plan.
Additionally, Zurich will offer two bonus programs:

PRODUCTION BONUS:

\$100 payout after first 3
Hooray Health plans sold
(First 50 producers)

\$100 payout after first 3
Zurich AME/CI plan sold
(First 30 producers)

*Don't delay - bonus
eligibility period of 2/15/24
through 4/30/24.*

"Top Producer" Bonus Competition:

#1	Producer on April 30, 2024:	\$2,000
#2	Producer on April 30, 2024:	\$1,500
#3	Producer on April 30, 2024:	\$1,000
#4	Producer on April 30, 2024:	\$800
#5	Producer on April 30, 2024:	\$550
#6	Producer on April 30, 2024:	\$400
#7	Producer on April 30, 2024:	\$300
#8	Producer on April 30, 2024:	\$200
#9	Producer on April 30, 2024:	\$150
#10	Producer on April 30, 2024:	\$100



Policy must remain in force for 90 days to be considered eligible. Bonus will be paid in July 2024. Product availability varies by state. Bonus payout will follow assignment of commissions. Pivot Health reserves the right to charge back if the minimum requirements are not met. Pivot Health, at its sole discretion, can disqualify any producing agency or agent in the event of erroneous or fraudulently submitted applications, or duplicate applications for membership and insurance products. This communication is not to be disseminated to a member or prospective applicant. This is intended as a general description of a certain type of insurance available to qualified customers, provided solely for informational purposes. Insurance coverages underwritten by Zurich American Insurance Company, a New York domiciled company with its principal place of business at 1299 Zurich Way, Schaumburg, IL 60196 (NAIC # 16535).

HOLIDAY HOURS

Offices Will be Closed



Memorial Day
May 27, 2024



Juneteenth
June 19, 2024



Fourth of July
July 4, 2024



 Share This Email

[View as Webpage](#)



CONNECT WITH US!



Allied National | www.alliednational.com

012s0524

Allied National | 4551 W 107th St, Suite 100, Overland Park, KS 66207

[Unsubscribe kisaacson@alliednational.com](mailto:kisaacson@alliednational.com)

[Update Profile](#) | [Constant Contact Data Notice](#)

Sent by sales@alliednational.ccsend.com